

| Hungarian Business Leaders Forum | Forecast | Actual | Actual |
|--|----------------------------|----------------------------|----------------------------|
| (000) | 2024 HUF | 2023 HUF | 2022 HUF |
| Income | Income and expenses | Income and Expenses | Income and Expenses |
| Members' annual subscriptions (HBLF + Karta) | 49 800 | 51 581 | 39 269 |
| Income from fix events (XMentorprogram, PCS) | 14 957 | 19 740 | 13 221 |
| Bank interest | 29 | 29 | 10 |
| Other revenues (financial supports, WoB, CEO Forum, Nőfórum) | 6 100 | 16 696 | 34 429 |
| Total income | 70 886 | 88 046 | 86 929 |
| Expenses | | | |
| Salaries and contributions | 45 588 | 32 095 | 30 028 |
| internal staff | 45 588 | 32 095 | 26 975 |
| external staff | 0 | 0 | 3 053 |
| Office rental (+storage) | 1 754 | 1 494 | 1 256 |
| Marketing and representation | 6 800 | 2 780 | 5 208 |
| Telephone+Internet costs | 1 320 | 950 | 770 |
| IT maintenance, equipment | 2 187 | 1 503 | 1 740 |
| Stationary, subscription and other printing | 480 | 936 | 1 500 |
| Travel, parking, taxi | 800 | 489 | 1 142 |
| Cost of events and projects | 10 400 | 7 429 | 26 401 |
| Accounting and other services | 2 610 | 1 380 | 8 021 |
| Bank charges | 430 | 575 | 523 |
| Other | 0 | 1 039 | 0 |
| Total expenses | 72 369 | 50 670 | 76 588 |
| Other expenses (depreciation) | 800 | 696 | 1 174 |
| Total P/L for the year | -2 283 | 36 680 | 9 167 |